



# What is a WOSB Certification?

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Becoming certified as a WOSB or EDWOSB is **essential in leveling the playing field** for your business. A Women-Owned Small Business Certification will present **more government contracts, awards, grants, and loan opportunities** to entities owned and operated by women. Approximately 25 billion dollars of federal spending is obligated solely to WOSB certified firms.

At GSE we have the **tools and know-how to help you accomplish your goals**. We're here to **expedite the WOSB Certification** process and make it smoother every step of the way. Successfully selling to the U.S. government can be very appealing, but it is **daunting to take on alone**. Let us help you improve your business.

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## Eligibility:

- Be at least 51 percent owned and controlled by women who are U.S. citizens.
- Have women manage day-to-day operations and also make long-term decisions.

### **Additional criteria apply if you are interested in the EDWOSB program:**

- Be owned and controlled by one or more women, each with a personal net worth of less than \$750,000.
- In the last three years, each owner-operator needs to have an adjusted gross income of \$350,000 or less.
- Their assets must be less than or equal to \$6 million each.

## Benefits:

- Increased visibility in the Government marketplace, the ability to use marketing tools granted to WOSB/EDWOSB firms.
- Eliminate competition by gaining access to exclusive bidding rights on WOSB/EDWOSB set-aside solicitations.
- Marketing advantages through government exposure and logo use.
- Many city, county, and state governments have WOSB/EDWOSB contracting goals to meet, meaning increased opportunity for your business.
- Many of the third-party certifiers put on networking and marketing events, getting certified will give you access to information as well as events.

